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Your Property | Our Finance

## Proposition



#### **Advisor Proposition**

JMS Buy To Let Business offers a self-employed mortgage advisor package working from home or at the company's office with full training and ongoing administrative support. Interested advisors will need to have experience in sales (within the Financial Services industry).

Advisors must be full CeMap qualified, be able to demonstrate a track record of at least 2 years' experience within the mortgage market and have a genuine appetite to grow their own business and be successful. The proposition allows you to be your own boss and have access to the whole of market for all our permitted financial products. Mortgage and Insurance sales are our bread and butter but you will also be able to refer on other financial products such as Commercial Finance to Equity Release.

This is a great opportunity for the right individuals who wish to manage their own diaries and work with a forward thinking, ambitious intermediary, which prides itself on openness with its advisors and treating customers fairly.

We are part of one of the strongest Network brands in the industry, offering fantastic lender exclusive deals which will enhance your mortgage sale opportunities with your clients.

Advisors can earn uncapped commission levels which can be up to 70% of Mortgage and Insurance business commission earned. Existing advisors within the group earn on average between £50-£60k per annum.



### **Our Financial Products**

- Buy To Let Mortgages (Residential & Commercial)
- HMO Mortgages
- Residential Mortgages
- Commercial Mortgages
- International Mortgages
- Bridging Finance
- Development Finance
- Loans (Secured & Unsecured)
- General Insurance
- Term Protection
- PMI
- ASU
- Equity Release Referrals
- Conveyancing Referrals



#### Benefits of Joining JMS Buy To Let Business

- Leads Can Be Provided
- Access To The Whole of Market Place Products
- Online Case Tracking
- Administration Support for Decision In Principles & Full Applications
- Research Tools Including Criteria Spreadsheets & Calculators
- Low Registration Fee
- Leading Commission Rates
- Back Office System Provided
- Sourcing Systems For Mortgages, Protection & GI Provided
- Zero Retention Taken From Proc Fees 100% Of Advertised Rates
- Professional Indemnity Cover Provided
- Free Comprehensive Compliance Support
- Data Storage Cloud Platform Provided (Sync & Share Data Between All Devices)
- Free Ongoing Training
- Bi-Weekly Commission Runs
- Events & Forums



#### **Our Commitment To Advisors**

- To operate in an honest and transparent way at all times with our advisors
- To ensure bi-weekly commission payments are paid on time every time via BACS payment
- To receive free leads from our Group introducer partners
- To assist the development of our advisors in achieving maximum uncapped earning levels
- To receive enhanced commission split levels for high self-generated business
- To receive Professional Indemnity Cover
- To receive full compliance, training and competency support
- To receive ongoing head office administrative support

# About Us

JMS BTL Business is a mortgage broker intermediary specialising in the Buy To Let and Commercial Finance markets but also has permissions to arrange and give advice in the residential mortgage market. We are part of the JMS Group London which also has financial service subsidiaries with over 15 years broker intermediary experience.

Within the JMS Group London, the Directors have a wealth of experience of over 50 years in Financial Services in both the intermediary and banking markets. The company growth plan has a clear focus on recruitment of qualified mortgage advisors, offering a whole of market mortgage proposition to our clients providing professional expert mortgage and insurance advice by home visits, telephone advice or client meetings at our Croydon office.

Mortgage leads can be generated to advisors from the wider Group as we currently work in conjunction with estate agent partnerships, accountants, networking groups and other independent professional introducers of whom we have developed strong referral relationships over the last 10 years.

We are looking for experienced (at least 2 years), extremely motivated mortgage advisors who want to earn uncapped commission levels, grow their client portfolio and in turn be part of the continued growth plan of the company moving forward.

## Marlon Johnson

Marlon has over 15 years' experience as a business owner in the Financial Services Industry in both the residential & commercial sectors running large teams and a remarkable in-depth lender criteria knowledge to support our advisors growing their respective businesses.

Marlon's experience in the industry underlines his solid knowledge of the BTL, HMO and the commercial finance markets ensuring special relationships with lenders giving access to exclusive products which may not be available on the open market.

Marlon's mission for JMS BTL Business is to make securing mortgage funding a simple process for our clients.

Quite simply... we offer clear advice, provide solutions with recommendations that support our clients financial short-term requirements and long-term strategies.



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JMS BTL Business (FRN: 777770) are appointed representatives of Connect IFA who are authorised and regulated by the Financial Conduct Authority. FRN No. 441505